



Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila



CN: AJA16-0061

RANKING OF INSURANCE BROKERS
According to COMMISSIONS EARNED
As of December 31, 2016
(Based on submitted Statement of Business Operations)

Name of Companies	Commission Earned
1 . BDO INSURANCE BROKERS, INC.	P 1,423,308,089
2 . AON INS. & REINS. BROKERS PHILS, INC.	631,668,000
3 . INTERTRADE INSURANCE BROKERS	586,515,307
4 . MARSH PHILIPPINES, INC.	576,075,000
5 . CITICORP FIN. SERVICES & INS. BRKG. PHILS., INC.	343,406,011
6 . JARDINE LLOYD THOMPSON INS. BROKERS, INC.	285,715,000
7 . UNICON INSURANCE BROKERS CORP.	239,191,941
8 . LOCKTON PHILS. INS. & REINS. BROKERS, INC.	192,899,843
9 . HSBC INSURANCE BROKERS (PHILS.), INC.	186,964,110
10 . GOTUACO, DEL ROSARIO INS. BROKERS, INC.	186,544,000
11 . PHILPACIFIC INS. BROKERS & MANAGERS, INC.	161,567,879
12 . CHINABANK INSURANCE BROKERS, INC.	158,763,127
13 . TRINITY INSURANCE BROKERS, INC.	153,956,000
14 . ANCHOR INSURANCE BROKERS CORP.	145,285,000
15 . LACSON & LACSON INSURANCE BROKERS, INC.	124,559,524
16 . LBP (LAND BANK OF THE PHILIPPINES)	94,960,000
17 . GUEVENT INSURANCE BROKERS CORP.	88,282,985
18 . HOWDEN INS. & REINS. BROKERS (PHILS.) INC.	72,934,000
19 . TAISHAN INSURANCE BROKERS (PHILS.), INC.	69,563,000
20 . COTTON & DIAZ INSURANCE SERVICES, INC.	60,148,635
21 . TOWERS WATSON INS. BROKERS (PHILS.), INC.	59,221,487
22 . BONIFACIO INSURANCE BROKER CORP.	46,347,123
23 . WINEBRENNER & INIGO INS. ASSOCIATES, INC.	46,318,000
24 . T-O INSURANCE BROKERS, INC.	46,291,715
25 . MICROENSURE INS. BROKERS PHILS., INC.	42,215,725
26 . MAGSAYSAY-HOULDER INS. BROKERS, INC.	39,632,009
27 . PENTA INSURANCE BROKERS SERVICES, INC.	36,735,965
28 . DACON INSURANCE BROKERS, INC.	33,938,029
29 . ALSONS INSURANCE BROKERS CORP.	31,020,000
30 . DBP INSURANCE BROKERS, INC.	30,308,516
31 . AFFINITAS INSURANCE BROKERS, INC.	29,366,386
32 . WINTERNITZ ASSOCIATES INS. BROKERS	28,635,970
33 . SOLUTIONS INSURANCE BROKERS, INC.	27,763,761
34 . EASTWEST INSURANCE BROKERAGE, INC.	23,217,249
35 . ADRIAN V. OCAMPO INS. BROKERS, INC.	22,538,508
36 . RA ROCO INSURANCE BROKERS, INC.	18,005,601
37 . PNX-UDENNA INSURANCE BROKERS, INC.	15,789,645
38 . RELIABLE INSURANCE BROKERS, INC. (RFM)	15,266,000
39 . UNIGUARANTEE INS. BROKERAGE, INC.	14,011,000
40 . PLPI FINANCIALS AND INS. BROKERS, INC.	13,041,623
41 . RESPONSIVE HEALTH & INS. BROKERS, INC.	11,518,134
42 . AVENUES INSURANCE BROKERS, INC.	9,007,620
43 . OMNI INTERNATIONAL CONSULTANTS, INC.	8,712,000
44 . FUBON INSURANCE BROKER (PHILS.) CORP.	8,653,069
45 . TRINITY INSURANCE BROKERS(CEBU), INC.	8,301,000
46 . K&A INSURANCE BROKERS, INC.	7,380,400
47 . EUROBROKERS INTERNATIONAL , INC.	7,151,418
48 . TEKTITE INSURANCE BROKERS, INC.	7,112,000
49 . IUBI INSURANCE INTERMEDIARY CORP.	7,107,624
50 . WORLD PARTNERS INS. BROKERS, INC.	7,029,605
51 . EAB INSURANCE BROKERS, INC.	6,969,523
52 . RICSONS CONSULTANTS & INS.BROKERS, INC.	5,634,981
53 . GTS INSURANCE BROKERAGE, INC.	5,199,000
54 . YAPSTER-E INSURANCE BROKERS, INC.	5,176,840
55 . MACONDRAY INSURANCE BROKERS CORP	4,914,983
56 . STREET EXCHANGE INSURANCE BROKERS, INC.	2,622,749
57 . INTERNATIONAL MARKETING GROUP (IMG)	2,592,968
58 . HARVESTER INSURANCE BROKERS, INC.	2,526,896
59 . CHEM INS. BROKER & SERVICES CORP.	2,222,000
60 . CHOICE INSURANCE BROKERAGE	2,112,526
61 . MONEYHERO INSURANCE BROKERAGE	1,733,008
62 . ASIAN ASSET INSURANCE BROKERAGE	1,636,675
Grand Total	P 6,527,286,782

Date Prepared: 08.07.2017

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Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila



COMMISSIONS (Insurance Brokers-2016)

Name of Company	Life	Fire	Ocean Marine	Inland Marine	Marine Hull	Aviation	Fidelity & Surety	Motor Vehicle	Health	Accident	Engineering	Miscellaneous	TOTAL
1. ADRIAN V. OCAMPO INS. BROKERS, INC.	260,626	1,892,745	-	308,988	52,158	-	32,737	5,302,409	14,057,018	-	121,339	510,488	22,538,508
2. AFFINITAS INSURANCE BROKERS, INC.	144,664	-	-	-	-	-	-	116	29,179,198	34,475	-	7,933	29,366,386
3. ALSONS INSURANCE BROKERS CORP.	813,000	13,466,000	365,000	132,000	-	1,715,000	1,712,000	4,214,000	3,003,000	-	1,341,000	4,259,000	31,020,000
4. ANCHOR INSURANCE BROKERS CORP.	11,293,000	9,331,000	6,885,000	-	2,919,000	621,000	33,779,000	24,699,000	18,909,000	7,142,000	15,537,000	14,170,000	145,285,000
5. AON INS. & REINS. BROKERS PHILS, INC.	53,969,000	73,897,000	14,357,000	3,469,000	9,492,000	8,587,000	3,626,000	28,909,000	353,866,000	1,924,000	40,298,000	39,274,000	631,668,000
6. ASIAN ASSET INSURANCE BROKERAGE	-	410,754	38,308	-	-	-	146,738	434,953	165,610	262,067	-	178,245	1,636,675
7. AVENUES INSURANCE BROKERS, INC.	-	722,631	-	983,659	3,661,972	-	110,684	1,154,966	1,562,428	746,868	21,233	43,179	9,007,620
8. BDO INSURANCE BROKERS, INC.	329,425,772	312,217,485	21,463,374	1,531,203	16,686,718	7,261,822	51,282,842	503,868,546	55,484,433	20,380,331	51,765,924	51,939,639	1,423,308,089
9. BONIFACIO INSURANCE BROKER CORP.	2,372,833	8,210,372	5,505,958	-	-	527,619	5,221,710	13,400,777	4,188,209	1,368,623	4,011,781	1,539,241	46,347,123
10. CHEM INS. BROKER & SERVICES CORP.	-	669,000	517,000	27,000	101,000	-	-	317,000	13,000	41,000	-	537,000	2,222,000
11. CHINABANK INSURANCE BROKERS, INC.	24,095,230	-	3,823,127	-	249,710	-	3,547,148	79,669,219	470,381	3,533,764	6,709,361	36,665,187	158,763,127
12. CHOICE INSURANCE BROKERAGE, INC.	-	-	-	-	-	-	738,003	-	-	-	-	1,374,523	2,112,526
13. CITICORP FIN. SERVICES & INS. BRKG. PHILS., INC.	300,910,156	-	-	-	-	-	-	-	3,210,605	19,210,583	-	20,074,667	343,406,011
14. COTTON & DIAZ INSURANCE SERVICES, INC.	263,358	332,934	5,252,934	-	-	-	6,146	873,687	37,384,359	-	16,035,217	-	60,148,635
15. DBP INSURANCE BROKERS, INC.	12,145,699	8,213,731	1,906	-	4,429,999	-	222,492	2,915,907	57,912	-	1,972,284	348,586	30,308,516
16. DACON INSURANCE BROKERS, INC.	-	1,171,894	-	4,551,708	2,809,477	13,854	2,530,391	87,282	95,209	-	4,768,997	17,909,217	33,938,029
17. EAB INSURANCE BROKERS, INC.	1,229,868	672,182	-	112,559	-	-	459,224	1,842,304	1,041,623	902,885	708,878	-	6,969,523
18. EASTWEST INSURANCE BROKERAGE, INC.	-	9,324,893	188,154	-	-	-	52,646	10,859,949	-	17,996	6,617	2,766,994	23,217,249
19. EUROBROKERS INTERNATIONAL, INC.	542,618	1,237,202	294,962	70,458	7,500	-	167,472	1,654,740	2,767,710	-	128,934	279,822	7,151,418
20. FUBON INSURANCE BROKER (PHILS.) CORP.	417,007	3,956,603	505,272	-	-	-	-	1,441,066	770,951	-	1,125,797	436,373	8,653,069
21. GTS INSURANCE BROKERAGE, INC.	770,000	203,000	654,000	-	-	227,000	962,000	883,000	1,010,000	235,000	107,000	148,000	5,199,000
22. GOTUACO, DEL ROSARIO INS. BROKERS, INC.	11,379,000	15,920,000	11,194,000	2,672,000	-	-	20,950,000	12,021,000	82,488,000	4,406,000	13,604,000	11,910,000	186,544,000
23. GUEVENT INSURANCE BROKERS CORP.	71,112	387,307	59,798	-	-	-	96,702	51,711,884	-	34,131,226	1,704,545	120,411	88,282,985
24. HSBC INSURANCE BROKERS (PHILS.), INC.	179,934,696	647,622	-	-	-	-	-	-	2,090,729	4,291,063	-	-	186,964,110
25. HARVESTER INSURANCE BROKERS, INC.	-	402,163	1,495,130	-	-	-	96,712	415,671	-	-	-	117,220	2,526,896
26. HOWDEN INS. & REINS. BROKERS (PHILS.) INC.	8,670,000	12,766,000	2,217,000	453,000	519,000	235,000	498,000	13,807,000	29,203,000	-	155,000	4,411,000	72,934,000
27. IUBI INSURANCE INTERMEDIARY CORP.	29,237	2,056,151	64,850	-	-	-	30,378	870,725	943,931	2,605,035	5,323	501,994	7,107,624
28. INTERNATIONAL MARKETING GROUP (IMG)	1,369,810	57,044	-	-	-	-	-	634,850	-	166,346	-	364,918	2,592,968
29. INTERTRADE INSURANCE BROKERS	-	97,209,836	26,622,117	-	-	-	24,966,043	371,027,046	-	5,771,747	34,123,567	26,794,951	586,515,307
30. JARDINE LLOYD THOMPSON INS. BROKERS, INC.	6,002,647	76,110,910	1,776,625	379,347	3,879,883	(402,828)	8,308,874	4,059,301	123,428,938	2,517,495	23,163,794	36,490,014	285,715,000
31. K&A INSURANCE BROKERS, INC.	-	2,540,922	1,135,817	27,268	-	-	158,395	1,963,460	57,971	312,549	254	1,183,764	7,380,400
32. LBP (LAND BANK OF THE PHILIPPINES)	44,922,000	32,068,000	1,341,000	-	-	-	927,000	7,632,000	-	143,000	7,363,000	564,000	94,960,000
33. LACSON & LACSON INSURANCE BROKERS, INC.	2,051,341	27,238,202	11,136,371	-	1,521,684	-	6,156,013	11,355,938	44,670,678	3,951,026	1,033,632	15,444,639	124,559,524
34. LOCKTON PHILS. INS. & REINS. BROKERS, INC.	74,257,799	55,738,265	7,077,963	-	306,437	224,609	2,409,343	10,171,262	34,213,806	-	2,387,690	6,112,669	192,899,843
35. MACONDRAY INSURANCE BROKERS CORP	-	1,960,862	278,880	-	-	-	157,054	1,397,214	-	729,812	197,799	193,362	4,914,983

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COMMISSIONS (Insurance Brokers-2016)

Name of Company	Life	Fire	Ocean Marine	Inland Marine	Marine Hull	Aviation	Fidelity & Surety	Motor Vehicle	Health	Accident	Engineering	Miscellaneous	TOTAL
36 . MAGSAYSAY-HOULDER INS. BROKERS, INC.	20,272,297	52,712	-	64,588	-	464,535	-	7,628,290	130,007	4,484,817	3,423,275	3,111,488	39,632,009
37 . MARSH PHILIPPINES, INC.	15,278,000	125,959,000	13,299,000	466,000	1,807,000	151,000	18,419,000	54,503,000	238,587,000	10,273,000	13,696,000	83,637,000	576,075,000
38 . MICROENSURE INS. BROKERS PHILS., INC.	31,582,024	623	-	-	-	-	-	-	-	-	-	10,633,078	42,215,725
39 . MONEYHERO INSURANCE BROKERAGE	-	-	-	-	-	-	-	1,733,008	-	-	-	-	1,733,008
40 . OMNI INTERNATIONAL CONSULTANTS, INC.	4,636,000	1,951,000	242,000	-	-	-	680,000	1,210,000	35,000	-	(76,000)	34,000	8,712,000
41 . PLPI FINANCIALS AND INS. BROKERS, INC.	690,661	3,525,249	242,516	-	-	-	1,329,610	5,438,664	917,229	897,694	-	-	13,041,623
42 . PN-X-UDENNA INSURANCE BROKERS, INC.	-	3,504,661	3,986,675	-	1,208,319	281,736	224,475	2,914,221	-	646,451	988,227	2,034,880	15,789,645
43 . PENTA INSURANCE BROKERS SERVICES, INC.	63,277	14,263,330	-	221,137	-	-	11,956,615	2,302,170	829,096	279,602	6,312,780	507,958	36,735,965
44 . PHILPACIFIC INS. BROKERS & MANAGERS, INC.	3,581,496	45,331,397	-	14,754,994	28,784,235	151,798	5,594,674	17,276,454	19,705,384	7,110,665	6,556,532	12,720,250	161,567,879
45 . RA ROCO INSURANCE BROKERS, INC.	374,717	1,034,889	12,755	43,516	-	-	-	931,665	14,538,826	-	-	1,069,233	18,005,601
46 . RELIABLE INSURANCE BROKERS, INC. (RFM)	-	5,564,000	1,137,000	186,000	126,000	87,000	89,000	3,603,000	3,124,000	423,000	14,000	913,000	15,266,000
47 . RESPONSIVE HEALTH & INS. BROKERS, INC.	408,135	-	-	-	-	-	-	-	10,987,889	58,765	-	63,345	11,518,134
48 . RICSONS CONSULTANTS & INS.BROKERS, INC.	-	408,049	2,280	-	86,339	12,418	176,457	1,858,717	-	2,628,110	459,926	2,685	5,634,981
49 . SOLUTIONS INSURANCE BROKERS, INC.	1,559,929	189,852	9,000	39,335	-	340,595	8,652	978,177	24,084,958	406,694	895	145,674	27,763,761
50 . STREET EXCHANGE INSURANCE BROKERS, INC.	-	435,283	331,395	-	-	-	-	1,429,047	-	427,024	-	-	2,622,749
51 . T-O INSURANCE BROKERS, INC.	759,980	26,216,586	2,274,774	83,080	1,834,144	1,786	3,072,886	2,349,276	4,304,031	1,788,320	1,091,222	2,515,630	46,291,715
52 . TAISHAN INSURANCE BROKERS (PHILS.), INC.	647,545	4,805,504	-	22,621	126,914	-	11,056,717	1,437,564	40,970,083	950,145	5,909,271	3,636,636	69,563,000
53 . TEKITE INSURANCE BROKERS, INC.	-	4,677,000	53,000	-	-	-	741,000	916,000	725,000	-	-	-	7,112,000
54 . TOWERS WATSON INS. BROKERS (PHILS.), INC.	1,349,244	-	-	-	-	-	-	-	57,868,678	3,565	-	-	59,221,487
55 . TRINITY INSURANCE BROKERS, INC.	1,700,000	35,311,000	5,466,000	22,000	1,051,000	-	1,834,000	13,057,000	77,825,000	1,573,000	7,335,000	8,782,000	153,956,000
56 . TRINITY INSURANCE BROKERS(CEBU), INC.	113,000	1,776,000	2,796,000	-	1,257,000	-	207,000	805,000	507,000	571,000	137,000	132,000	8,301,000
57 . UNICON INSURANCE BROKERS CORP.	3,581,597	83,385,344	13,899,637	2,154,698	75,844	24,133,560	45,306,118	10,724,226	36,438,383	5,050,175	10,260,707	4,181,652	239,191,941
58 . UNIGUARANTEED INS. BROKERAGE, INC.	847,000	3,596,000	814,000	-	-	-	713,000	2,119,000	4,622,000	-	388,000	912,000	14,011,000
59 . WINEBRENNER & INIGO INS. ASSOCIATES, INC.	1,058,000	4,005,000	1,842,000	299,000	4,891,000	468,000	2,381,000	18,150,000	10,290,000	-	2,639,000	295,000	46,318,000
60 . WINTERNITZ ASSOCIATES INS. BROKERS	-	10,334,100	3,010,272	-	-	-	358,725	4,842,059	10,090,814	-	-	-	28,635,970
61 . WORLD PARTNERS INS. BROKERS, INC.	557,374	1,418,186	74,311	-	-	-	64,080	1,724,129	2,050,034	132,669	231,241	777,581	7,029,605
62 . YAPSTER-E INSURANCE BROKERS, INC.	-	1,635,366	790,904	-	-	56,175	302,537	857,881	133,363	-	-	1,400,614	5,176,840
Grand Total	1,156,400,749	1,150,412,841	174,535,065	33,075,159	87,884,333	45,158,679	273,867,293	1,328,383,820	1,403,097,474	152,529,587	287,765,042	434,176,740	6,527,286,782

Date Prepared: 08.07.2017

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