



Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila



RANKING OF INSURANCE BROKERS
According to COMMISSIONS EARNED
As of December 31, 2017
(Based on submitted Statement of Business Operations)

Name of Companies	Commission Earned
1 . BDO INSURANCE BROKERS, INC.	₱ 1,731,778,362
2 . AON INS. & REINS. BROKERS PHILS, INC.	794,205,000
3 . MARSH PHILIPPINES, INC.	677,365,000
4 . INTERTRADE INSURANCE BROKERS	617,950,157
5 . CITICORP FIN. SERVICES & INS. BRKG. PHILS., INC.	342,875,859
6 . JARDINE LLOYD THOMPSON INS. BROKERS, INC.	331,687,115
7 . UNICON INSURANCE BROKERS CORP.	266,220,850
8 . GOTUACO, DEL ROSARIO INS. BROKERS, INC.	212,216,000
9 . LOCKTON PHILS. INS. & REINS. BROKERS, INC.	198,466,821
10 . PHILPACIFIC INS. BROKERS & MANAGERS, INC.	197,607,484
11 . HSBC INSURANCE BROKERS (PHILS.), INC.	197,174,104
12 . TRINITY INSURANCE BROKERS, INC.	169,358,000
13 . ANCHOR INSURANCE BROKERS CORP.	146,170,000
14 . LACSON & LACSON INSURANCE BROKERS, INC.	127,263,635
15 . LBP (LAND BANK OF THE PHILIPPINES)	112,574,000
16 . GUEVENT INSURANCE BROKERS CORP.	108,643,417
17 . WILLIS TOWERS WATSON INS. BROKERS (PHILS.), INC.	79,626,747
18 . HOWDEN INS. & REINS. BROKERS (PHILS.) INC.	77,805,000
19 . TAISHAN INSURANCE BROKERS (PHILS.), INC.	71,723,582
20 . T-O INSURANCE BROKERS, INC.	69,277,485
21 . EASTWEST INSURANCE BROKERAGE, INC.	62,348,607
22 . MICROENSURE INS. BROKERS PHILS., INC.	52,234,510
23 . BONIFACIO INSURANCE BROKER CORP.	51,326,229
24 . WINEBRENNER & IÑIGO INS. ASSOCIATES, INC.	50,397,000
25 . COTTON & DIAZ INSURANCE SERVICES, INC.	49,421,206
26 . MAGSAYSAY-HOULDER INS. BROKERS, INC.	43,226,438
27 . PENTA INSURANCE BROKERS SERVICES, INC.	35,831,133
28 . DACON INSURANCE BROKERS, INC.	35,195,940
29 . DBP INSURANCE BROKERS, INC.	33,029,806
30 . AFFINITAS INSURANCE BROKERS, INC.	33,018,851
31 . ALSONS INSURANCE BROKERS CORP.	31,004,000
32 . SOLUTIONS INSURANCE BROKERS, INC.	28,726,977
33 . WINTERNITZ ASSOCIATES INS. BROKERS	28,545,597
34 . PNK-UDENNA INSURANCE BROKERS, INC.	24,030,344
35 . A.V. OCAMPO-ATR KIMENG INS. BROKER, INC.	23,943,113

36 . RA ROCO INSURANCE BROKERS, INC.	18,477,987
37 . PLPI FINANCIALS AND INS. BROKERS, INC.	17,357,210
38 . UNIGUARANTEE INS. BROKERAGE, INC.	17,236,000
39 . RELIABLE INSURANCE BROKERS, INC. (RFM)	16,146,000
40 . MACONDRAY INSURANCE BROKERS CORP	15,247,567
41 . MONEYHERO INSURANCE BROKERAGE	12,472,891
42 . AVENUES INSURANCE BROKERS, INC.	11,558,519
43 . FUBON INSURANCE BROKER (PHILS.) CORP.	10,828,648
44 . OMNI INTERNATIONAL CONSULTANTS, INC.	8,970,000
45 . RESPONSIVE HEALTH & INS. BROKERS, INC.	8,224,264
46 . K&A INSURANCE BROKERS, INC.	7,459,616
47 . EUROBROKERS INTERNATIONAL , INC.	6,693,553
48 . EAB INSURANCE BROKERS, INC.	6,602,690
49 . GTS INSURANCE BROKERAGE, INC.	6,567,000
50 . TRINITY INSURANCE BROKERS(CEBU), INC.	6,447,000
51 . IUBI INSURANCE INTERMEDIARY CORP.	6,176,229
52 . WORLD PARTNERS INS. BROKERS, INC.	5,696,732
53 . TEKTITE INSURANCE BROKERS, INC.	5,691,000
54 . RICSONS CONSULTANTS & INS.BROKERS, INC.	5,177,993
55 . STREET EXCHANGE INSURANCE BROKERS, INC.	4,280,944
56 . YAPSTER-E INSURANCE BROKERS, INC.	3,619,605
57 . INTERNATIONAL MARKETING GROUP (IMG)	3,191,046
58 . ARIANS INSURANCE BROKER, INC.	2,358,000
59 . HARVESTER INSURANCE BROKERS, INC.	1,914,434
60 . ASIAN ASSET INSURANCE BROKERAGE	1,361,495
61 . CHOICE INSURANCE BROKERAGE, INC.	658,292
62 . CHEM INS. BROKER & SERVICES CORP.	650,000
63 . BMB INSURANCE BROKERS, INC.	-
Grand Total	₱ 7,323,333,084

Date Prepared: 08.30.2018

in a RMC



Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila



COMMISSIONS (Insurance Brokers-2017)

Name of Company	Life	Fire	Ocean Marine	Inland Marine	Marine Hull	Aviation	Fidelity & Surety	Motor Vehicle	Health	Accident	HMO	Engineering	Miscellaneous	TOTAL
1 . A.V. OCAMPO-ATR KIMENG INS. BROKER, INC.	265,785	2,689,140	-	474,359	93,600	-	68,519	6,058,969	-	13,755,856	-	29,517	507,368	23,943,113
2 . AFFINITAS INSURANCE BROKERS, INC.	582,620	3,827	-	-	-	-	-	48,062	31,967,831	33,038	-	-	383,473	33,018,851
3 . ALSONS INSURANCE BROKERS CORP.	785,000	14,827,000	772,000	51,000	-	581,000	2,663,000	4,051,000	-	3,220,000	-	1,894,000	2,160,000	31,004,000
4 . ANCHOR INSURANCE BROKERS CORP.	9,186,000	16,776,000	8,815,000	-	3,669,000	730,000	35,667,000	27,651,000	27,005,000	2,892,000	-	4,643,000	9,136,000	146,170,000
5 . AON INS. & REINS. BROKERS PHILS, INC.	52,747,000	118,372,000	18,947,000	3,671,000	(1,154,000)	14,913,000	5,871,000	32,632,000	488,300,000	2,088,000	-	20,027,000	37,791,000	794,205,000
6 . ARIANS INSURANCE BROKER, INC.	-	1,449,000	-	-	-	-	66,000	290,000	-	290,000	-	41,000	222,000	2,358,000
7 . ASIAN ASSET INSURANCE BROKERAGE	-	307,310	18,391	-	-	-	37,460	534,463	-	313,216	-	-	150,655	1,361,495
8 . AVENUES INSURANCE BROKERS, INC.	-	1,311,513	-	1,154,232	4,789,688	-	23,729	2,223,845	968,684	794,307	-	77,602	214,919	11,558,519
9 . BDO INSURANCE BROKERS, INC.	370,256,039	362,138,776	23,661,761	2,030,789	18,210,500	8,366,605	54,170,664	663,259,577	71,101,710	24,730,765	-	70,434,208	63,416,968	1,731,778,362
10 . BMB INSURANCE BROKERS, INC.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11 . BONIFACIO INSURANCE BROKER CORP.	1,483,545	9,193,563	6,938,783	-	-	377,712	5,906,514	13,994,233	6,180,119	1,755,039	-	4,077,811	1,418,910	51,326,229
12 . CHEM INS. BROKER & SERVICES CORP.	5,000	252,000	134,000	20,000	-	-	10,000	143,000	11,000	75,000	-	-	-	650,000
13 . CHOICE INSURANCE BROKERAGE, INC.	-	-	-	-	-	-	608,293	-	-	-	-	-	49,999	658,292
14 . CITICORP FIN. SERVICES & INS. BRKG. PHILS., INC.	167,401,751	-	-	-	-	-	-	-	12,416,124	8,657,035	-	-	154,400,949	342,875,859
15 . COTTON & DIAZ INSURANCE SERVICES, INC.	929,545	689,154	4,960,138	-	-	-	7,029	3,234,110	25,449,794	-	-	14,037,773	113,663	49,421,206
16 . DBP INSURANCE BROKERS, INC.	13,127,315	10,145,589	38,325	-	3,340,558	-	243,373	3,051,639	-	126,008	-	2,274,518	682,481	33,029,806
17 . DACON INSURANCE BROKERS, INC.	-	313,821	-	5,467,062	1,009,785	1,222,527	10,194,117	226,616	-	295,692	-	10,569,887	5,896,433	35,195,940
18 . EAB INSURANCE BROKERS, INC.	439,673	1,084,703	-	459,369	-	-	481,154	1,573,136	1,066,656	745,755	-	752,244	-	6,602,690
19 . EASTWEST INSURANCE BROKERAGE, INC.	-	23,955,201	207,755	-	-	-	446,704	32,071,646	26,640	128,033	-	369,492	5,143,136	62,348,607
20 . EUROBROKERS INTERNATIONAL , INC.	604,680	1,118,201	442,678	92,024	(319,111)	-	190,432	1,580,309	830,376	802,742	1,174,359	47,281	129,582	6,693,553
21 . FUBON INSURANCE BROKER (PHILS.) CORP.	399,160	5,855,640	473,939	-	-	-	-	2,091,505	638,880	-	-	423,579	945,945	10,828,648
22 . GTS INSURANCE BROKERAGE, INC.	304,000	1,191,000	991,000	-	-	109,000	329,000	1,142,000	2,219,000	127,000	-	95,000	60,000	6,567,000
23 . GOTUACO, DEL ROSARIO INS. BROKERS, INC.	17,160,000	21,571,000	10,338,000	1,480,000	-	-	33,568,000	12,815,000	79,638,000	5,563,000	-	14,253,000	15,830,000	212,216,000
24 . GUEVENT INSURANCE BROKERS CORP.	108,909	424,937	23,781	3,242,582	-	-	71,774	71,088,860	190,693	33,239,486	-	43,947	208,448	108,643,417
25 . HSBC INSURANCE BROKERS (PHILS.), INC.	192,550,756	776,997	-	-	-	-	-	-	1,629,188	2,217,163	-	-	-	197,174,104
26 . HARVESTER INSURANCE BROKERS, INC.	-	635,794	387,284	-	-	-	22,842	561,659	-	-	-	-	306,855	1,914,434
27 . HOWDEN INS. & REINS. BROKERS (PHILS.) INC.	8,518,000	6,606,000	2,168,000	321,000	-	-	1,487,000	17,875,000	-	32,809,000	-	493,000	7,528,000	77,805,000
28 . IUBI INSURANCE INTERMEDIARY CORP.	64,201	1,987,595	72,375	-	-	-	30,741	903,671	824,464	1,801,954	-	6,160	485,068	6,176,229
29 . INTERNATIONAL MARKETING GROUP (IMG)	1,811,423	740,865	-	-	-	-	-	312,450	-	217,604	-	-	108,704	3,191,046
30 . INTERTRADE INSURANCE BROKERS	-	102,419,891	14,200,757	10,524,320	3,323,878	-	26,304,121	390,912,596	-	6,081,090	-	35,952,452	28,231,052	617,950,157
31 . JARDINE LLOYD THOMPSON INS. BROKERS, INC.	7,573,833	69,896,298	879,544	461,891	4,371,186	129,262	7,005,913	4,372,353	168,806,580	2,414,376	-	45,028,699	20,747,180	331,687,115
32 . K&A INSURANCE BROKERS, INC.	-	2,819,550	1,221,709	12,069	-	-	164,800	2,057,581	7,490	185,113	-	33,506	957,798	7,459,616
33 . LBP (LAND BANK OF THE PHILIPPINES)	65,786,000	16,313,000	3,490,000	-	-	-	790,000	12,727,000	-	1,464,000	-	10,552,000	1,452,000	112,574,000
34 . LACSON & LACSON INSURANCE BROKERS, INC.	4,092,388	12,798,876	11,579,543	-	944,055	-	8,343,844	16,004,230	38,313,892	5,090,568	3,596,375	3,417,682	23,082,182	127,263,635
35 . LOCKTON PHILS. INS. & REINS. BROKERS, INC.	28,322,201	44,837,586	8,617,899	-	243,619	241,334	1,524,181	9,098,970	-	94,128,060	-	2,274,423	9,178,548	198,466,821

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COMMISSIONS (Insurance Brokers-2017)

Name of Company	Life	Fire	Ocean Marine	Inland Marine	Marine Hull	Aviation	Fidelity & Surety	Motor Vehicle	Health	Accident	HMO	Engineering	Miscellaneous	TOTAL
36 . MACONDRAY INSURANCE BROKERS CORP	-	1,880,538	1,879,937	-	-	-	3,523,115	1,178,267	-	1,026,399	-	4,805,715	953,596	15,247,567
37 . MAGSAYSAY-HOULDER INS. BROKERS, INC.	33,063,549	724,315	-	1,984,801	-	100,588	-	2,996,276	414,226	2,308,836	-	327,859	1,305,988	43,226,438
38 . MARSH PHILIPPINES, INC.	17,923,000	155,281,000	12,560,000	1,244,000	4,051,000	614,000	19,329,000	64,964,000	294,976,000	11,503,000	-	12,557,000	82,363,000	677,365,000
39 . MICROENSURE INS. BROKERS PHILS., INC.	36,771,844	-	-	-	-	-	-	-	-	-	-	-	15,462,666	52,234,510
40 . MONEYHERO INSURANCE BROKERAGE	-	-	-	-	-	-	-	12,472,891	-	-	-	-	-	12,472,891
41 . OMNI INTERNATIONAL CONSULTANTS, INC.	414,000	648,000	11,000	-	-	-	576,000	553,000	-	6,694,000	-	-	74,000	8,970,000
42 . PLPI FINANCIALS AND INS. BROKERS, INC.	595,565	2,812,000	100,566	-	-	-	1,700,346	6,504,024	1,295,998	4,348,711	-	-	-	17,357,210
43 . PNK-UDENNA INSURANCE BROKERS, INC.	-	4,807,644	6,123,145	-	915,498	310,844	680,979	9,317,822	455,608	-	-	775,610	643,194	24,030,344
44 . PENTA INSURANCE BROKERS SERVICES, INC.	23,474	20,689,730	-	238,092	-	-	6,116,274	1,957,963	903,912	178,855	-	5,193,887	528,946	35,831,133
45 . PHILPACIFIC INS. BROKERS & MANAGERS, INC.	4,653,266	42,311,361	-	12,804,656	32,406,989	379,816	8,759,636	22,800,843	22,560,742	16,201,999	-	10,743,129	23,985,047	197,607,484
46 . RA ROCO INSURANCE BROKERS, INC.	432,972	811,171	33,754	-	-	-	13,055	842,300	10,965,283	840,685	3,883,142	-	655,625	18,477,987
47 . RELIABLE INSURANCE BROKERS, INC. (RFM)	-	5,537,000	1,483,000	279,000	151,000	187,000	162,000	4,299,000	3,052,000	409,000	-	39,000	548,000	16,146,000
48 . RESPONSIVE HEALTH & INS. BROKERS, INC.	218,036	-	-	-	-	-	-	-	7,866,743	50,652	-	-	88,833	8,224,264
49 . RICSONS CONSULTANTS & INS.BROKERS, INC.	-	220,965	5,400	936	-	-	244,161	1,802,177	-	2,630,955	-	266,375	7,024	5,177,993
50 . SOLUTIONS INSURANCE BROKERS, INC.	2,091,503	173,576	11,841	174,140	-	44,643	5,391	1,153,283	24,699,987	249,199	-	-	123,414	28,726,977
51 . STREET EXCHANGE INSURANCE BROKERS, INC.	-	344,115	421,706	-	-	-	-	1,098,179	-	2,416,944	-	-	-	4,280,944
52 . T-O INSURANCE BROKERS, INC.	1,292,726	46,217,658	3,115,059	83,388	1,772,488	1,786	2,601,806	2,623,738	6,460,988	1,815,910	-	754,415	2,537,523	69,277,485
53 . TAISHAN INSURANCE BROKERS (PHILS.), INC.	988,470	17,672,143	-	308,732	97,857	-	8,054,283	1,608,086	37,396,453	1,048,068	-	2,716,013	1,833,477	71,723,582
54 . TEKTITE INSURANCE BROKERS, INC.	-	3,561,000	49,000	-	-	-	320,000	621,000	-	1,140,000	-	-	-	5,691,000
55 . TRINITY INSURANCE BROKERS, INC.	3,292,000	32,937,000	4,910,000	625,000	1,835,000	-	3,152,000	14,782,000	2,141,000	1,097,000	86,357,000	9,190,000	9,040,000	169,358,000
56 . TRINITY INSURANCE BROKERS(CEBU), INC.	317,000	1,725,000	393,000	-	1,155,000	-	819,000	1,078,000	82,000	28,000	820,000	30,000	-	6,447,000
57 . UNICON INSURANCE BROKERS CORP.	9,105,930	97,029,816	15,932,422	1,681,077	40,628	25,414,098	39,850,298	10,936,336	45,205,895	6,536,881	-	14,487,469	-	266,220,850
58 . UNIGUARANTEE INS. BROKERAGE, INC.	765,000	4,220,000	341,000	-	-	-	343,000	3,712,000	-	6,751,000	-	57,000	1,047,000	17,236,000
59 . WILLIS TOWERS WATSON INS. BROKERS (PHILS.), INC.	2,682,755	2,874,223	189,913	-	-	-	8,428	66,949	72,995,296	8,410	-	13,277	787,496	79,626,747
60 . WINEBRENNER & INIGO INS. ASSOCIATES, INC.	742,000	4,126,000	1,717,000	274,000	4,652,000	193,000	1,503,000	18,711,000	-	14,333,000	-	3,612,000	534,000	50,397,000
61 . WINTERNITZ ASSOCIATES INS. BROKERS	-	9,746,473	624,297	-	-	-	383,919	4,186,860	13,604,048	-	-	-	-	28,545,597
62 . WORLD PARTNERS INS. BROKERS, INC.	821,952	1,021,898	153,801	-	-	-	19,502	1,025,046	2,012,395	195,189	-	26,593	420,356	5,696,732
63 . YAPSTER-E INSURANCE BROKERS, INC.	-	723,081	1,622,034	-	-	-	-	281,256	-	103,536	-	-	889,698	3,619,605
Grand Total	1,060,699,866	1,311,597,534	171,057,537	49,159,519	85,600,218	53,916,215	294,462,397	1,526,158,776	1,504,680,695	327,957,129	95,830,876	307,444,123	534,768,199	7,323,333,084

Date Prepared: 08.29.2018

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