

PRE-NEED INDUSTRY PERFORMANCE
as of the Quarter Ending JUNE 30

	2016*	2015*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 122,510.53	₱ 116,144.02	5.48
Investment in Trust Funds	104,781.42	100,688.59	4.06
2 . Total Liabilities	100,732.64	96,468.48	4.42
Pre-Need Reserves	94,245.61	89,762.32	4.99
3 . Total Networth	21,777.89	19,675.54	10.69
Capital Stock	4,078.27	3,508.86	16.23
4 . Total Net Income/(Loss)	595.15	299.58	98.66
Total Premium Income/(Loss)	7,898.47	7,298.72	8.22
5 . Number of Plans Sold	357,794	338,798	5.61
Life Plan	348,037	328,167	6.05
Pension Plan	9,283	10,142	(8.47)
Education Plan	474	489	(3.07)

* Based on Interim Financial Statements submitted by pre-need companies

[Handwritten signature]
[Handwritten signature]
RMC

Statistical Data for Pre-Need Companies
As of June 30, 2016
(Based on the Submitted Interim Financial Statements)

	No. of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income								
		Life	Pension	Education	Life	Pension	Education									(in P Million)							
AMA Plans, Inc.	1	nil	233	nil	nil	2.83	nil	196.03	88.67	146.16	88.69	49.87	50.00	1.09	(6.91)								
Caritas Financial Plans	1	nil	4,604	nil	nil	313.81	nil	1,012.94	763.30	820.28	733.42	192.66	150.00	122.21	(13.33)								
Cityplans Inc.	1	nil	0	nil	nil	0	nil	312.71	45.01	54.81	28.83	257.90	125.00	0.10	0.73								
First Union Plans, Inc.	1	nil	2	nil	nil	8.10	nil	5,287.05	5,154.83	5,285.42	5,278.74	1.63	70.00	8.06	104.94								
Future Planners	1	nil	0	nil	nil	0	nil	60.30	8.89	7.58	5.02	52.72	50.00	0.04	(0.38)								
Paz Memorial Services	1	269	nil	nil	24.10	nil	nil	165.26	107.64	139.45	114.44	25.81	88.32	9.05	(1.09)								
St. Peter Life Plan, Inc.	1	338,458	nil	nil	12,811.48	nil	nil	36,074.61	30,206.54	27,943.55	27,221.67	8,131.06	1,360.00	6,581.59	817.08								
Sub-total		338,727	4,839	nil	12,835.58	324.74	nil	43,108.90	36,374.88	34,397.26	33,470.81	8,711.64	1,893.32	6,722.14	901.04								
Ayala Plans, Inc.	2	nil	0	0	nil	-	0	5,408.10	5,304.32	4,945.34	4,571.22	462.76	100.00	0.06	(26.53)								
Himlayang Pilipino Plans, Inc.	2	0	nil	0	0	nil	0	584.53	387.81	494.82	300.86	89.71	150.00	8.15	26.52								
Manulife Financial Plans, Inc.	2	nil	176	0	nil	28.95	0	12,942.81	12,147.78	11,535.94	10,879.03	1,406.87	250.00	122.31	196.09								
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	232.94	141.41	117.43	113.77	115.51	100.00	0.01	1.27								
Provident Plans In'I Corp.	2	352	48	nil	25.86	5.72	nil	774.89	659.34	819.96	733.34	(45.07)	92.07	58.49	13.97								
Sunlife Financial Plans	2	nil	292	0	nil	45.29	0	9,323.23	8,702.09	7,539.00	7,423.78	1,784.23	125.00	83.41	(72.07)								
Transnational Plans, Inc.	2	nil	0	0	nil	-	0	584.73	512.96	477.30	463.52	107.43	75.00	0.63	8.37								
Sub-total		352	516	0	25.86	79.96	0	29,851.22	27,855.71	25,929.79	24,485.52	3,921.43	892.07	273.05	147.63								
Cocoplans Inc.	3	0	0	0	-	-	0	1,751.62	1,372.86	1,724.44	1,446.33	27.19	100.00	2.93	(7.95)								
Eternal Plans, Inc.	3	6,727	662	0	94.65	66.49	0	2,109.83	1,524.75	1,801.79	1,584.10	308.03	244.70	108.56	3.31								
Loyola Plans Consolidated Inc.	3	343	0	0	21.17	-	0	4,027.71	1,051.25	2,045.81	1,135.65	1,981.91	135.11	37.60	8.23								
Philplans First, Inc.	3	1,780	2,979	474	140.25	632.33	99.59	41,141.28	36,510.75	34,763.14	32,059.65	6,378.14	700.00	750.19	(254.67)								
Trusteeship Plans, Inc.	3	108	287	0	3.51	13.16	0	519.97	91.21	70.42	63.55	449.55	113.08	4.00	(202.45)								
Sub-total		8,958	3,928	474	259.58	711.98	99.59	49,550.41	40,550.83	40,405.59	36,289.28	9,144.82	1,292.89	903.28	(453.51)								
TOTAL		348,037	9,283	474	13,121.03	1,116.69	99.59	122,510.53	104,781.42	100,732.64	94,245.61	21,777.89	4,078.27	7,898.47	595.15								

R
R
R