



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE
 as of the Quarter Ending **SEPTEMBER 30**

	2018*	2017*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 119,853.91	₱ 125,919.92	(4.82)
Investment in Trust Funds	107,277.81	106,415.19	0.81
2 . Total Liabilities	108,437.41	108,045.90	0.36
Pre-Need Reserves	98,664.55	100,792.11	(2.11)
3 . Total Networth	11,416.48	17,874.01	(36.13)
Capital Stock	4,036.76	4,171.08	(3.22)
4 . Total Premium Income	14,509.13	13,009.71	11.53
5 . Total Net Income/(Loss)	1,704.52	(1,467.96)	216.11
6 . Number of Plans Sold	587,628	677,410	(13.25)
Life Plan	578,110	667,190	(13.35)
Pension Plan	8,909	9,704	(8.19)
Education Plan	609	516	18.02

* Based on Interim Financial Statements submitted by the pre-need companies



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**Statistical Data for Pre-Need Companies
As of the Quarter Ending SEPTEMBER 30, 2018
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networth	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss						
		Life	Pension	Education	Life	Pension	Education									(in ₱ Million)					
AMA Plans, Inc.	1	nil	867	nil	nil	34.06	nil	288.75	78.64	211.62	90.53	77.13	50.00	4.22	(25.23)						
Caritas Financial Plans	1	nil	2,561	nil	nil	258.92	nil	1,148.94	970.79	1,069.53	996.78	79.40	150.00	121.45	(9.99)						
Cityplans Inc.	1	nil	-	nil	nil	-	nil	333.14	34.79	51.47	29.26	281.67	137.50	0.05	14.86						
Cosmopolitan CLIMBS Life Plan, Inc.	1	1,473	nil	nil	67.63	nil	nil	162.03	12.03	13.06	0.60	148.97	151.05	9.39	1.83						
Destiny Financial Plans, Inc.	1	5	-	-	-	-	-	71.13	1.85	3.40	-	67.73	100.00	-	(0.83)						
First Union Plans, Inc.	1	nil	-	nil	nil	-	nil	58.36	8.02	5.94	3.95	52.42	50.00	-	(204.65)						
Financial Freedom (Future Planners)	1	nil	-	nil	nil	-	nil	2,497.84	2,424.67	2,801.28	2,725.33	(303.44)	80.00	-	(0.30)						
Manulife Financial Plans, Inc.	2	nil	-	nil	nil	-	nil	9,933.75	8,865.66	9,759.71	8,961.91	174.04	250.00	51.02	407.33						
St. Peter Life Plan, Inc.	1	563,654	-	-	23,558.06	-	-	52,735.86	46,125.87	45,456.81	43,824.72	7,279.04	1,360.00	12,929.12	1,133.76						
Sub-total		565,132	3,428	-	23,626	292.98	-	67,229.80	58,522.32	59,372.83	56,633.09	7,856.97	2,328.55	13,115.25	1,316.78						
Ayala Plans, Inc.	2	nil	-	-	nil	-	-	4,338.13	4,255.87	3,935.96	3,492.25	402.16	100.00	0.11	(33.55)						
Himlayang Pilipino Plans, Inc.	2	-	nil	-	-	nil	-	461.50	317.98	450.66	273.64	10.84	150.00	5.54	(16.17)						
Mercantile Care Plans, Inc.	2	nil	-	-	nil	-	-	197.16	118.57	112.69	108.07	84.48	100.00	0.00	0.73						
Sunlife Financial Plans	2	nil	122	-	nil	82.50	-	6,249.41	5,602.92	6,245.69	5,733.08	3.72	125.00	76.77	(115.88)						
Transnational Plans, Inc.	2	nil	-	-	nil	-	-	236.91	208.60	220.18	206.88	16.73	75.00	-	7.31						
Sub-total		0	122	0	0	82.50	0	11,483.12	10,503.94	10,965.18	9,813.92	517.94	550.00	82.42	(157.56)						
Cocoplans Inc.	3	-	-	-	-	-	-	1,415.76	1,125.80	1,388.68	-	27.08	100.00	1.08	(30.21)						
Eternal Plans, Inc.	3	7,042	-	-	104.43	-	-	2,104.61	1,664.71	1,940.83	1,712.85	163.78	244.70	137.81	1.51						
Philplans First, Inc.	3	5,239	5,339	609	488.95	1,131.91	134.30	37,091.36	35,360.53	34,679.29	30,428.81	2,412.07	700.00	1,164.37	576.67						
Trusteeship Plans, Inc.	3	697	20	-	28.57	1.05	-	529.27	100.51	90.61	75.89	438.66	113.51	8.20	(2.67)						
Sub-total		12,978	5,359	609	621.95	1,132.96	134.30	41,141.00	38,251.55	38,099.41	32,217.56	3,041.59	1,158.21	1,311.46	545.29						
TOTAL		578,110	8,909	609	24,247.64	1,508.44	134.30	119,853.92	107,277.81	108,437.42	98,664.57	11,416.49	4,036.76	14,509.13	1,704.51						