



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE
 as of the Quarter Ending DECEMBER 30

	2017*	2016*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 126,892.0	₱ 120,085.3	5.67
Investment in Trust Funds	107,396.6	101,257.3	6.06
2 . Total Liabilities	108,844.4	104,122.1	4.54
Pre-Need Reserves	98,652.4	96,337.3	2.40
3 . Total Networth	18,047.7	15,963.2	13.06
Capital Stock	4,079.0	4,164.6	(2.06)
4 . Total Premium Income	17,842.5	16,287.9	9.54
5 . Total Net Income/(Loss)	(323.7)	2,072.4	(115.62)
6 . Number of Plans Sold	870,131	697,869	24.68
Life Plan	856,382	680,649	25.82
Pension Plan	13,052	16,328	(20.06)
Education Plan	697	892	(21.86)

* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies
For the Quarter Ending DECEMBER 30, 2017
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss
		Life	Pension	Education	Life	Pension	Education								
		(in P Million)													
AMA Plans, Inc.	1	nil	685	nil	nil	2,409.21	nil	285.02	80.02	167.72	90.53	117.30	50.00	2.05	(15.89)
Caritas Financial Plans	1	nil	4,851	nil	nil	356.81	nil	1,192.97	946.81	1,025.82	945.58	167.15	150.00	186.38	(15.35)
Cityplans Inc.	1	nil	0	nil	nil	0	nil	322.85	35.58	50.81	27.22	272.04	125.00	0.05	11.43
Destiny Financial Plans, Inc.	1	0	nil	nil	-	nil	nil	69.45	1.88	0.55	-	68.90	100.00	-	(1.72)
First Union Plans, Inc.	1	nil	0	nil	nil	0	nil	4,053.48	3,963.46	4,203.44	4,124.82	(149.96)	76.67	-	30.12
Financial Freedom (Future Planners)	1	nil	0	nil	nil	0	nil	59.19	8.08	7.20	-	51.99	50.00	0.02	(0.63)
Manulife Financial Plans, Inc.	1	nil	0	nil	nil	0	nil	11,612.50	10,038.12	10,399.12	9,702.58	1,213.38	250.00	98.63	364.31
Paz Memorial Services	1	387	nil	nil	40.43	nil	nil	183.03	146.26	169.88	139.69	13.15	85.00	23.40	7.51
St. Peter Life Plan, Inc.	1	843,667	nil	nil	33,208.90	nil	nil	48,107.28	41,490.88	39,280.67	37,962.90	8,826.61	1,360.00	15,570.90	1,869.87
Sub-total		844,054	5,536	-	33,249.33	2,766.02	-	65,885.77	56,711.09	55,305.21	52,993.32	10,580.56	2,246.67	15,881.43	2,249.65
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	4,652.18	4,568.79	4,243.59	3,821.25	408.59	100.00	0.17	5.81
Himlayang Pilipino Plans, Inc.	2	0	nil	0	0	nil	0	518.44	349.18	452.34	269.60	66.10	150.00	10.50	25.19
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	214.56	134.26	112.60	109.50	101.95	100.00	0.01	2.26
Provident Plans In'l Corp.	2	477	10	nil	36.88	0.83	nil	-	-	-	-	-	-	-	-
Sunlife Financial Plans	2	nil	588	0	nil	147.45	0	7,341.02	6,835.84	6,640.52	6,458.48	700.50	125.00	132.05	18.00
Transnational Plans, Inc.	2	nil	0	0	nil	0	0	340.74	301.24	271.22	256.52	69.52	75.00	0.01	3.60
Sub-total		477	598	0	36.88	148.28	0	13,066.94	12,189.31	11,720.27	10,915.35	1,346.66	550.00	142.74	54.86
Cocoplans Inc.	3	0	0	0	0	0	0	1,535.47	1,188.26	1,503.41	-	32.05	100.00	2.41	(51.09)
Eternal Plans, Inc.	3	7,943	382	0	189.67	57.51	0	2,049.47	1,527.49	1,944.69	1,720.58	104.78	244.70	219.98	(18.46)
Loyola Plans Consolidated Inc.	3	-	0	0	0	0	0	3,161.68	949.06	1,864.77	1,343.01	1,296.92	124.13	40.77	(217.90)
Philplans First, Inc.	3	3,280	6,015	697	298.03	1501.66	157.48	40,663.99	34,732.21	36,427.44	31,612.70	4,236.55	700.00	1,543.01	(2,341.22)
Trusteeship Plans, Inc.	3	628	521	0	23.76	25.84	0	528.75	99.13	78.59	67.46	450.15	113.51	12.21	0.41
Sub-total		11,851	6,918	697	511.46	1,585.01	157.48	47,939.36	38,496.15	41,818.90	34,743.75	6,120.45	1,282.34	1,818.38	(2,628.26)
TOTAL		856,382	13,052	697	33,797.67	4,499.31	157.48	126,892.07	107,396.55	108,844.38	98,652.42	18,047.67	4,079.01	17,842.55	(323.75)