



Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila



PRE-NEED INDUSTRY PERFORMANCE
as of the Quarter Ending **SEPTEMBER 30**

	2017*	2016*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 125,919.92	₱ 123,899.30	1.63
Investment in Trust Funds	106,415.19	105,446.44	0.92
2 . Total Liabilities	108,045.90	102,434.92	5.48
Pre-Need Reserves	100,792.11	62,041.63	62.46
3 . Total Networth	17,874.01	21,464.38	(16.73)
Capital Stock	4,171.08	4,061.18	2.71
4 . Total Premium Income	13,009.71	11,983.61	8.56
5 . Total Net Income/(Loss)	(1,467.96)	2,386.42	(161.51)
6 . Number of Plans Sold	677,410	535,523	26.50
Life Plan	667,190	521,738	27.88
Pension Plan	9,704	13,117	(26.02)
Education Plan	516	668	(22.75)

* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies
For the Quarter Ending SEPTEMBER 30, 2017
(Based on the Submitted Interim Financial Statements)**

NAME OF COMPANY	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss						
		Life	Pension	Education	Life	Pension	Education									(in P Million)					
AMA Plans, Inc.	1	nil	516	nil	nil	2,403.39	nil	286.76	82.76	163.99	91.30	122.77	50.00	1.48	(11.61)						
Caritas Financial Plans	1	nil	3,877	nil	nil	268.01	nil	1,151.51	943.22	982.31	909.52	169.20	150.00	145.22	4.33						
Cityplans Inc.	1	nil	0	nil	nil	-	nil	325.63	38.70	51.04	27.72	274.59	125.00	0.05	8.54						
Destiny Financial Plans, Inc.	1	0	nil	nil	-	nil	nil	70.98	1.88	0.50	-	70.48	100.00	-	(0.01)						
First Union Plans, Inc.	1	nil	0	nil	nil	-	nil	4,141.09	4,026.33	4,232.83	4,131.10	(91.73)	76.67	-	88.35						
Financial Freedom (Future Planners)	1	nil	0	nil	nil	-	nil	59.49	8.02	7.10	4.90	52.39	50.00	0.02	(0.23)						
Manulife Financial Plans, Inc.	1	nil	0	0	nil	0	0	12,348.55	10,744.54	10,900.84	10,259.68	1,447.71	250.00	80.03	(84.12)						
Paz Memorial Services	1	387	nil	nil	40.43	nil	nil	176.83	141.19	167.50	138.01	9.33	85.00	18.85	2.08						
St. Peter Life Plan, Inc.	1	658,174	nil	nil	25,537.72	nil	nil	45,669.91	39,529.34	37,326.40	36,145.27	8,343.51	1,360.00	11,257.51	1,302.63						
Sub-total		658,561	4,393	-	25,578.15	2,671.40	-	64,230.77	55,515.99	53,832.50	51,707.52	10,398.26	2,246.67	11,503.17	1,309.97						
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	4,752.90	4,669.69	4,365.51	3,977.95	387.39	100.00	0.04	(1.89)						
Himlayang Pilipino Plans, Inc.	2	0	nil	0	0	nil	0	532.11	355.56	464.44	275.05	67.67	150.00	8.37	25.95						
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	216.61	135.77	115.14	112.09	101.48	100.00	0.01	1.29						
Provident Plans in1 Corp.	2	429	10	nil	32.78	0.83	nil	787.57	628.56	820.84	724.59	(33.27)	92.07	65.24	8.98						
Sunlife Financial Plans	2	nil	83	0	nil	32.16	0	7,832.74	7,264.88	6,983.94	6,843.30	848.80	125.00	96.70	(53.87)						
Transnational Plans, Inc.	2	nil	0	0	nil	0	0	377.77	338.22	305.76	291.32	72.00	75.00	0.01	5.74						
Sub-total		429	93	0	32.78	32.99	0	14,499.70	13,392.69	13,055.63	12,224.32	1,444.07	642.07	170.38	(13.78)						
Cocoplans Inc.	3	-	-	-	0	0	0	1,503.21	1,187.89	1,447.29	1,234.32	55.92	100.00	1.39	(17.56)						
Eternal Plans, Inc.	3	5,312	340	0	132.75	51.23	0	2,064.09	1,546.53	1,956.30	1,727.43	107.79	244.70	156.23	(29.24)						
Loyola Plans Consolidated Inc.	3	0	0	0	0	0	0	3,136.27	846.07	1,902.14	1,346.17	1,234.13	124.13	32.30	(283.27)						
Philplans First, Inc.	3	2,403	4,512	516	202.05	1,078.68	116.10	39,959.25	33,827.86	35,776.69	32,485.88	4,182.55	700.00	1,137.42	(2,434.61)						
Trusteeship Plans, Inc.	3	485	366	0	18.17	18.11	0	526.63	98.17	75.34	66.47	451.29	113.51	8.83	0.54						
Sub-total		8,200	5,218	516	352.97	1,148.02	116.10	47,189.45	37,506.51	41,157.76	36,860.27	6,031.68	1,282.34	1,336.16	(2,764.15)						
TOTAL		667,190	9,704	516	25,963.90	3,852.41	116.10	125,919.92	106,415.19	108,045.90	100,792.11	17,874.02	4,171.08	13,009.71	(1,467.96)						