



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE
 as of the Quarter Ending JUNE 30

	2017*	2016*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 122,604.11	₱ 122,510.53	0.08
Investment in Trust Funds	103,853.09	104,781.42	(0.89)
2 . Total Liabilities	107,589.88	100,732.64	6.81
Pre-Need Reserves	99,687.50	94,245.61	5.77
3 . Total Network	15,014.22	21,777.89	(31.06)
Capital Stock	4,129.18	4,078.27	1.25
4 . Total Premium Income	8,445.45	7,898.47	6.93
5 . Total Net Income/(Loss)	(2,787.73)	595.15	(568.41)
6 . Number of Plans Sold	408,262	357,794	14.11
Life Plan	401,010	348,037	15.22
Pension Plan	6,887	9,283	(25.81)
Education Plan	365	474	(23.00)

* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies
For the Quarter Ending JUNE 30, 2017
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss
		Life	Pension	Education	Life	Pension	Education								
		(in P Million)													
AMA Plans, Inc.	1	nil	242	nil	nil	2399.04	nil	210.02	84.10	176.85	87.89	33.17	50.00	0.76	(8.37)
Caritas Financial Plans	1	nil	2,862	nil	nil	190.78	nil	1,118.08	905.77	961.82	891.75	156.26	150.00	100.11	(0.60)
Cityplans Inc.	1	nil	-	nil	nil	0	nil	321.40	42.11	52.29	28.68	269.11	125.00	0.05	6.71
Destiny Financial Plans, Inc.	1							53.42	3.14	0.47	-	52.95	82.45	-	-
First Union Plans, Inc.	1	nil	-	nil	nil	0	nil	4,177.88	4,010.98	4,355.58	4,214.60	(177.70)	74.00	-	42.38
Financial Freedom (Future Planners)	1	nil	-	nil	nil	0	nil	59.55	8.31	7.19	-	52.36	50.00	-	(0.26)
Manulife Financial Plans, Inc.	1	nil	-	nil	nil	0	nil	11,536.56	10,840.81	10,923.42	10,291.42	613.14	250.00	60.45	(43.68)
Paz Memorial Services	1	349	nil	nil	36.57	nil	nil	173.27	129.96	162.39	132.01	10.88	63.32	13.03	4.16
St. Peter Life Plan, Inc.	1	396,024	nil	nil	15257.26	nil	nil	43,297.84	36,858.10	35,319.25	34,089.65	7,978.58	1,360.00	7,245.89	716.43
Sub-total		396,373	3,104	-	15,293.83	2,589.82	-	60,948.02	52,883.28	51,959.26	49,736.00	8,988.75	2,204.77	7,420.29	716.77
Ayala Plans, Inc.	2	nil	-	-	nil	0	0	4,816.63	4,723.39	4,477.62	4,066.11	339.01	100.00	0.04	0.14
Himlayang Pilipino Plans, Inc.	2	-	nil	-	0	nil	0	531.67	353.96	474.06	280.63	57.61	150.00	5.88	17.04
Mercantile Care Plans, Inc.	2	nil	-	-	nil	0	0	216.60	135.29	117.16	114.10	99.44	100.00	0.01	0.51
Provident Plans In'l Corp.	2	331	10	nil	25.16	0.83	nil	777.15	618.98	814.22	718.48	(37.07)	92.07	43.48	6.60
Sunlife Financial Plans	2	nil	68	-	nil	5.8	0	7,946.11	7,395.76	7,057.89	6,939.00	888.22	125.00	67.63	(34.99)
Transnational Plans, Inc.	2	nil	-	-	nil	0	0	419.64	373.43	351.49	330.74	68.15	75.00	0.01	5.67
Sub-total		331	78	0	25.16	6.63	0	14,707.80	13,600.81	13,292.44	12,449.06	1,415.36	642.07	117.05	(5.03)
Cocoplans Inc.	3	-	-	-	0	0	0	1,493.57	1,187.44	1,427.90	1,223.10	65.67	100.00	1.39	(17.56)
Eternal Plans, Inc.	3	2,418	241	-	86.21	36.45	0	2,076.15	1,553.67	1,917.47	1,695.20	158.68	244.70	102.00	(14.76)
Loyola Plans Consolidated Inc.	3	-	-	-	0	0	0	3,176.72	896.59	1,921.35	1,245.90	1,255.37	124.13	22.56	(258.34)
Philplans First, Inc.	3	1,616	3,204	365	137.58	759.84	84.17	39,677.63	33,635.66	36,997.71	33,273.17	2,679.92	700.00	776.37	(3,208.98)
Trusteeship Plans, Inc.	3	272	260	-	9.76	13.13	0	524.22	95.64	73.75	65.07	450.47	113.51	5.79	0.07
Sub-total		4,306	3,705	365	233.55	809.42	84.17	46,948.29	37,369.00	42,338.18	37,502.44	4,610.11	1,282.34	908.11	(3,499.57)
TOTAL		401,010	6,887	365	15,552.54	3,405.87	84.17	122,604.11	103,853.09	107,589.88	99,687.50	15,014.22	4,129.18	8,445.45	(2,787.83)