

Republic of the Philippines Department of Finance **INSURANCE COMMISSION** 1071 United Nations Avenue Manila



ADVISORY No. 4-2019

TO : ALL LIFE AND NON-LIFE INSURANCE COMPANIES AND REINSURANCE BROKERS DOING BUSINESS IN THE PHILIPPINES

### SUBJECT : SUBMISSION IN SOFT COPY OF PARTICULARS OF REINSURANCE TREATY REPORTING

#### DATE : 16 April 2019

Please be informed that all life and non-life companies and reinsurance brokers are hereby directed to submit their Particulars of Reinsurance Treaty Reporting in soft copy (excel file). The template as prescribed in Circular Letter No. 2018-57 shall still be used (copy attached for reference).

Pending the availability of our system to receive the said documents via email, please submit using USB or CD at the Reinsurance Division.

Note that this requirement shall be in addition to the hard copy being submitted pursuant to Circular Letter No. 2018-57.

Further the deadline which was initially set March 31, 2019 is hereby moved to May 31, 2019. Beyond this date, submissions shall be penalized by Php5,000.00 per Treaty per day of delay.

Please be guided accordingly.

DENNIS B. FUNA Insurance Commissioner



### SECTION 1: REINSURANCE PROGRAM TEMPLATE FOR NON-LIFE INSURANCE AND REINSURANCE COMPANIES

For each product or Line of Business (LoB) the non-life insurance/reinsurance companies shall submit a description of the reinsurance/retrocession treaty in full accordance with the templates prescribed in this section. The company may also consider disclosing additional material information, but should submit at least as requested.

For each product or Line of Business (LoB) the insurance/reinsurance company will submit a description of the reinsurance/retrocession program, such description shall include the precedence and relationship between treaties as well as the respective plot plan.

In case that a treaty, e.g. a Catastrophe Excess of Loss, covers several LoB and/or programs it should also be submitted.

#### **PROPORTIONAL TREATIES**

#### **QUOTA SHARE**

Main Clauses:

Line of business	Description of the underlying insurance covered, e.g. all property insurance issued by your Fire Department.
Cover Note	Inception date
Slips	Inception date
Reinsurance contract reception (including final signed & stamped slips)	Inception date
Special clauses limiting reinsurers liability or increasing cedant participation in losses	e.g. "Loss Participation Clause"
Territory	The Philippines, usually world-wide
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT
Limit	Fixed amount indicating currency (PHP, US\$, etc.)
Retention	Percentage of Limit retained by the insurer
Cession	Percentage of Limit ceded to reinsurer Retention + Cession =100%
Per Event Limit	Maximum amount payable under the contract for catastrophe events.
Ceding Commission	Fixed percentage of ceding commission
Sliding commission	Percentage of ceding commission in function of actual loss

	ratio (LR):						
	x% if range1 min < LR ≤ range1 max						
	y% if range2 min < LR ≤ range1 max						
	Definition of loss ratio						
	Minimum and maximum ceding commission						
	Provisional ceding commission for technical accounts						
Profit Commission	Percentage profit commission and formulae to calculate.						
Premium Reserve	Percentage premium reserve, time for devolution						
Interest on reserve	Percentage, time for devolution						
	Periodicity						
<b>—</b> ) · )	Deadline for sending them to reinsurers and for reinsurer's						
Technical accounts	review						
	Deadline for actual payment (to be sent or received)						
Portfolio transfer	Definition, applicability, description of procedure						
Cash Losses	Fixed amount in PHP/US\$, etc.						
Applicable tax	If any						

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Broker	Placing %	Brokerage	Reinsurer	Resident Agent	Rating	Rating Agency	Class*	Subjectivities- Conditions	Limit	%
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										+
										+
									-	+
			Total Auth	orized	1	1				
			Total Una	uthorized						
			Total NRC	P						

\*A – Authorized; U-Unauthorized; N- NRCP

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### SURPLUS TREATY

### Main Clauses:

Line of business	Description of the underlying insurance covered, e.g. all					
Line of business	property insurance issued by your Fire Department.					
Cover Note	Inception date					
Slips	Inception date					
Reinsurance contract reception (including final	Inception date					
signed & stamped slips)						
Special clauses limiting						
reinsurers liability or	e.g. "Loss Participation Clause"					
increasing cedant						
participation in losses						
Territory	The Philippines, usually world-wide					
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT					
Limit	Fixed amount indicating currency (PHP, US\$, etc.)					
Retention	Maximum fixed amount retained by the insurer					
Lines	Maximum number of times the reinsurer will accept liability					
Per Event Limit	Maximum amount payable under the contract for catastrophe events.					
Ceding Commission	Fixed percentage of ceding commission					
	Percentage of ceding commission in function of actual loss					
	ratio (LR):					
	x% if range1 min < LR $\leq$ range1 max					
	y% if range2 min < LR $\leq$ range1 max					
Sliding commission						
	Definition of loss ratio					
	Minimum and maximum ceding commission					
	Provisional ceding commission for technical accounts					
Profit Commission	Percentage profit commission and formulae to calculate.					
	Percentage premium reserve, time for devolution					
Premium Reserve	Percentage, time for devolution					
Interest on reserve						
	Periodicity Deadline for sending them to reinsurers and for reinsurer's					
Technical accounts						
	review Deadline for actual payment (to be sent or received)					
	Definition, applicability, description of procedure					
Portfolio transfer	Fixed amount in PHP/US\$, etc.					
Cash Losses						
Applicable tax	If any					

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Broker	Placing %	Brokerage	Reinsurer	Resident Agent	Rating	Rating Agency	Class*	Subjectivities- Conditions	Limit	%
		A •								
			Total Auth	orized	, <b></b>					
			Total Unau	uthorized						
			Total NRC	P						

\*A – Authorized; U-Unauthorized; N- NRCP

# FACULTATIVE OBLIGATORY (SEMI-AUTOMATIC CONTRACT)

Main Clauses:

Line of business	Description of the underlying insurance covered, e.g. all property insurance issued by your Fire Department.					
Cover Note	Inception date					
Slips	Inception date					
Reinsurance contract reception (including final signed & stamped slips)	Inception date					
Special clauses limiting reinsurers liability or increasing cedant participation in losses	e.g. "Loss Participation Clause"					
Territory	The Philippines, usually world-wide					
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GM1					
Capacity	Fixed amount indicating currency (PHP, US\$, etc.) and if there are different capacity for catastrophe and non-catastrophe.					
Minimum rate	Minimum commercial insurance premium rate					

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Retention	Usually automatic underwriting capacity, i.e. retention plus proportional reinsurance coverage
Per Event Limit	Maximum amount payable under the contract for catastrophe events.
Ceding Commission	Fixed percentage of ceding commission
Sliding commission	Percentage of ceding commission in function of actual loss ratio (LR): x% if range1 min < LR ≤ range1 max y% if range2 min < LR ≤ range1 max  Definition of loss ratio
	Minimum and maximum ceding commission Provisional ceding commission for technical accounts
Profit Commission	Percentage profit commission and formulae to calculate.
Premium Reserve	Percentage premium reserve, time for devolution
Interest on reserve	Percentage, time for devolution
Technical accounts	Periodicity Deadline for sending them to reinsurers and for reinsurer's review Deadline for actual payment (to be sent or received)
Portfolio transfer	Definition, applicability, description of procedure
Cash Losses	Fixed amount in PHP/US\$, etc.
Applicable tax	If any

Broker	Placing %	Brokerage	Reinsurer	Resident Agent	Rating	Rating Agency	Class*	Subjectivities- Conditions	Limit	%
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			Total Auth	orized	-L					
			Total Una	uthorized						
			Total NRC	P						

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# NON-PROPORTIONAL TREATIES

# WORKING EXCESS OF LOSS (WXL)

Main Clauses:

Class/LoB	Description of underlying insurance covered, e.g. automobile insurance, etc.						
Cover Note	Inception date						
Slips	Inception date						
Reinsurance contract reception (including final signed & stamped slips)	Inception date						
Special clauses limiting reinsurers liability or increasing cedant participation in losses	e.g. sub-limits to catastrophe coverage						
Territory	The Philippines, usually world-wide, etc.						
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT						
Profit Commission	Percentage profit commission and formulae to calculate.						
Applicable tax	If any						

Coverage details:

	T			Ρ.	M.D	DOL	Reinst	Tax	
Layer	Limit	Priority	Rate	Amount	Periodicity	R.O.L	Number	Conditions	%
1	а	b							
11	С	d=(a+b)							
Last	е	f=(d+e)							
Total	e+f-b	b							

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		[					La	yer I	Lay	er II	Last	Layer
Broker	Placin g %	Brok erage	Rein surer	Rat ing	Age ncy	Class *	Partici pation	Subject ivities	Particip ation	Subjec tivities	Partici pation	Subjec tivities
A			1									
В			1									
С			1									
			2									
TOTA L	100%						100%		100%		100%	
	L		Total /	Author	ized							
			Total I	Jnauth	norized							
			Total I	NRCP								

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\*A – Authorized; U-Unauthorized; N- NRCP

### STOP LOSS (EXCESS OF LOSS RATIO)

#### Main Clauses:

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Class/LoB	Description of the underlying insurance covered, e.g. all property insurance issued by your Fire Department, etc.
Coverage description	Identification of underlying retention and proportional reinsurance in place. Identification of coverage (or not) of per-event limit of proportional reinsurance
Gross Net Premium income definition	This is the gross (without deduction of expenses) but net of reinsurance premium ceded, being the basis of this type of contract
Cover Note	Inception date
Slips	Inception date
Reinsurance contract reception (including final signed & stamped slips)	Inception date
Special clauses limiting reinsurers liability or increasing cedant participation in losses	e.g. sub-limits on catastrophe coverages

Territory	The Philippines, usually world-wide
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT
Profit Commission	Percentage profit commission and formulae to calculate.
Contract liquidation	Definition of basis for contract adjustment at the end of coverage period
Applicable tax	If any

### Coverage details<sup>1</sup>:

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			5.	Ρ.	M.D		Reinst	atements	Tax
Layer	Limit	Priority	Rate	Amount	Periodicity	R.O.L	Number	Conditions	%
1	а	b							
11	С	d=(a+b)							
Last	е	f=(d+e)							
Total	e+f-b	b							

(1) Limit and Priorities expressed as multiple of retained premium.

# SECURITY (BROKER(S) AND REINSURERS):

				[			La	yer I	Lay	er II	Last	Layer
Broker	Placin g %	Broke rage	Rein surer	Rat ing	Age ncy	Class *	Partici pation	Subjecti vities	Particip ation	Subject ivities	Partici pation	Subjec tivities
A			1									
В			1									
С			1									
			2									
				1								
TOTA L	100%						100%		100%		100%	
	L	1	Total	Author	ized	J						
			Total	Unaut	norized							
			Total	NRCP					+			

\*A – Authorized; U-Unauthorized; N- NRCP

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# CATASTROPHE EXCESS OF LOSS (CXL)

Main Clauses:

Class/LoB	Description of the underlying insurance covered, e.g. all property insurance issued by your Fire Department, etc.
Coverage description	Identification of underlying retention and proportional reinsurance in place. Hazards covered Identification of coverage (or not) of per-event limit of proportional reinsurance
Cover Note	Inception date
Slips	Inception date
Reinsurance contract reception (including final signed & stamped slips)	Inception date
Special clauses limiting reinsurers liability or increasing cedant participation in losses	e.g. a ceding percentage lower than 50% of layer
Territory	The Philippines, usually world-wide
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT
Profit Commission	Percentage profit commission and formulae to calculate.
Contract liquidation	Definition of basis for contract adjustment at the end of coverage period
Applicable tax	If any

Coverage details:

				P.	M.D		Reinst	atements	Tax
Layer	Limit	Priority	Rate	Amount	Periodicity	R.O.L	Number	Conditions	%
1	а	b							
11	С	d=(a+b)							ļ
Last	е	f=(d+e)							
Total	e+f-b	b							<u> </u>

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							La	yer I	Lay	er II	Last	Layer
Broker	Placin g %	Broke rage	Rein surer	Rat ing	Age ncy	Class *	Partici pation	Subject ivities	Particip ation	Subject ivities	Partici pation	Subjec tivities
A			1									
B			1									
С			1									
			2									
										-		
TOTA L	100%						100%		100%		100%	
			Total A	Authori	zed							
			Total L	Jnauth	orized							
			Total N	IRCP							<b></b>	

\*A – Authorized; U-Unauthorized; N- NRCP

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#### SECTION 2: REINSURANCE PROGRAM TEMPLATE FOR LIFE INSURANCE AND

#### **REINSURANCE COMPANIES**

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For each product, insurance companies shall submit a description of the reinsurance/retrocession treaty in accordance with the pertinent templates prescribed. For long-term life insurance, the company shall use the templates prescribed in this section. For products on non-life techniques (e.g. group term life insurance, personal accident, etc.) the company must use the relevant template prescribed for non-life insurance/reinsurance companies.

The company may also consider disclosing additional material information, and should be submitted as requested.

For each product, the insurance company shall submit a description of the reinsurance/retrocession program, such description shall include the precedence between treaties as well the respective plot plan.

In case that a treaty, e.g. a Catastrophe Excess of Loss, covers several products and/or programs it should also be submitted.

#### **PROPORTIONAL TREATIES**

#### **SURPLUS SHARE**

Main Clauses Traditional Life Insurance:

Product	Traditional insurance policies, e.g. whole life insurance, term life insurance, etc. Coverage (death, Accidental death, disability, etc.)
Reinsurer	Name of reinsurer(s)
Resident Agent	
Reinsurer Rating	Rating and rating agency
Reinsurance contract reception (including final signed & stamped slips)	Inception date
Territory	Usually world-wide,
Coverage period	From mm/dd/yy
Limit	Fixed amount indicating currency (PHP, US\$, etc.)

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	Maximum fixed amount retainer reserve, usually by age range:	ed plus terminal mathematical			
	Age range	Maximum Retention			
	0 – 5 year old	Α			
Retention	6 – 10	В			
Retention	11 – 25	С			
	25 -55	D			
	55+	E			
	Definition of retention for sub-standard risk, e.g. extra-mortality up to 200% retention is lowered to 60%, for extra-mortality in excess of 200% retention is lowered to 30%				
Lines	Maximum number of times the reinsurer will accept liability				
Basis of premium ceded	Usually sum insured exposed t				
Basis of premium ceded	Terminal Reserve minus Retention				
Basis of reinsurance rate	Normally x percent of $q \times of$ a particular mortality table (e.g. CSO-year). Specify if there is a different percentage for first year and following years. Basis for riders				
Ceding Commission	Fixed percentage of ceding commission (if ceded premium is on a gross basis)				
Reinsurance Rates Guarantee	Provide details of rates guarant and under which conditions.	ee or state if rates may change			
Subjectivities	Declare any relevant subjectivit reduce the level of risk transfer	y or condition which may and/or ability to recover claims.			
Profit Commission	Percentage profit commission a	and formulae to calculate.			
Bordereaux and technical accounts	Periodicity Deadline for sending them to reinsurers and for reinsurer's review Deadline for actual payment (to be sent or received)				
Portfolio transfer	Definition, applicability, description of procedure				
Cash Losses	Fixed amount in PHP/US\$, etc.				
Applicable tax	If any				

### SURPLUS SHARE

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Main Clauses Unit-Linked Life Insurance:

Product	Unit-linked life insurance policies, Coverage (death, Accidental death, disability, etc.)				
Reinsurer	Name of reinsurer(s)				
Resident Agent					
Reinsurer Rating	Rating and rating agency				

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Reinsurance contract reception (including final signed & stamped slips)	Inception date
Territory	Usually world-wide
Coverage period	From mm/dd/yy
Limit	Fixed amount indicating currency (PHP, US\$, etc.)
Retention	Maximum fixed amount retained, usually independent of insured's age
	Definition of retention for sub-standard risk, e.g. extra-mortality up to 200% retention is lowered to 60%, for extra-mortality in excess of 200% retention is lowered to 30%
Lines	Maximum number of times the reinsurer will accept liability
Ceding premium	Normally set as a percentage of a specific mortality table, e.g. 50% first year, then 90% on monthly q <sub>x</sub> from CSO-2000. Extra premium for extra-mortality
Ceding Commission	Fixed percentage of ceding commission (if ceded premium is on a gross basis)
Profit Commission	Percentage profit commission and formulae to calculate.
Bordereaux and technical accounts	Periodicity Deadline for sending them to reinsurers and for reinsurer's review Deadline for actual payment (to be sent or received)
Portfolio transfer	Definition, applicability, description of procedure
Cash Losses	Fixed amount in PHP/US\$, etc.
Reinsurance Rates Guarantee	Provide details of rates guarantee or state if rates may change and under which conditions.
Subjectivities	Declare any relevant subjectivity or condition which may reduce the level of risk transfer and/or ability to recover claims.
Applicable tax	If any

### CATASTROPHE EXCESS OF LOSS

Main Clauses:

Product	Description of underlying insurance covered, e.g. life insurance, group life insurance, personal accident, etc.
Coverage description	Identification of underlying retention and proportional reinsurance in place. Hazards covered
Cover Note	Inception date
Slips	Inception date

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Reinsurance contract reception (including final signed & stamped slips)	Inception date
Territory	The Philippines, usually world-wide
Coverage period	From mm/dd/yy to mm/dd/yy, local time, GMT
Profit Commission	Percentage profit commission and formulae to calculate.
Contract liquidation	Definition of basis for contract adjustment at the end of coverage period
Subjectivities	Declare any relevant subjectivity or condition which may reduce the level of risk transfer and/or ability to recover claims.
Applicable tax	If any

Coverage details:

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Layer	Limit	Priority	Rate	P.	M.D	R.O.L	Reinst	Тах	
				Amount	Periodicity		Number	Conditions	%
1	а	b							
11	С	d=(a+b)							
Last	е	f=(d+e)							
Total	e+f-b	b							

# Security (Broker(s) and Reinsurers):

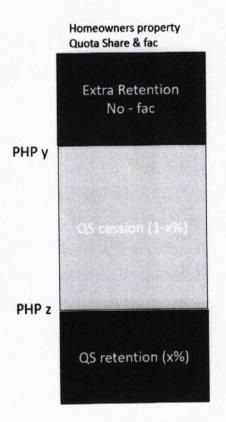
		Broke rage	1		i Age ncy	Class*	Layer I		Layer II		Last Layer	
Broker	Placing %			Rati ng			Particip ation	Subjecti vities	Particip ation	Subjecti vities	Particip ation	Subject ivities
A			1									
В			1									
C			1									
			2									
TOTAL	100%						100%		100%		100%	
	<u> </u>	L	Total Authorized						<u> </u>			
	Total Unauthorized											
			Total NRCP					,, _,				

\*A – Authorized; U-Unauthorized; N- NRCP

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#### PLOT PLAN

The plot plan is a graphic representation of a reinsurance program, inclusive of treaties (proportional and non-proportional) and facultative policy. For example, complex facultative placings require a plot plan, otherwise, it is very difficult to understand the transaction. The plot plan is used to add clarity on which portfolio section a specific reinsurance contract applies as well as the order of applicability of the contracts, sometimes the security (and participation percentage) is included in the boxes.



Automobile direct damage: Working cover with cedant retention on layers and 100% excess is ceded through fac

